

Nikiforos Botis

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[LinkedIn](#) | [GitHub](#)

Work Experience

Amazon Web Services | Athens, Greece

Sr. Solutions Architect

(July 2022 – present)

- Working with Public Sector customers (central/local Government/Healthcare/Educational institutions) in Greece/Cyprus/Malta and contributing to the digitalisation of the countries by moving & modernising workloads leveraging the AWS Cloud.
- Lead AWS SA who worked with the Ministry of Digital Governance and its partners in developing the [Greek Vaccination Platform](#) and [Passenger Locator Form \(PLF\)](#), all featuring zero downtime to date.
- One of the first five AWS employees to be hired in Greece, and the first SA to work with Public Sector.
- Speaking at conferences and events, like [AWS Summit Brussels \(2022\)](#) and co-owner & key contributor of the localised repository of AWS knowledge: [AWS in Greek](#).
- Contributing to: Interviewing (60+), Mentoring and other Talent Development activities.
- Promoted to Sr. SA (L6) three years and nine months after joining as a Graduate Technical Researcher (L4).
- Previous roles:
 - Solutions Architect (September 2021 – June 2022)

Amazon Web Services | London, UK

Solutions Architect

(July 2020 – August 2021)

- Enabling Small & Medium Businesses in the UK to accelerate their digital transformation journey by leveraging the AWS Cloud.
- Specialising in Artificial Intelligence & Machine Learning (part of the internal SME community) and participating at various activities in this domain.
- Creating content to reach customers at scale (e.g. [AWS Blog Post](#), [Amazon Alexa Skill](#)).
- Speaking at conferences and events, both internal and external, of up to 350 people (e.g. Athens AWSome Day 2019).
- Working closely with the team developing the Greek business, including meeting customers and partners in the local market.
- Previous roles:
 - Associate Solutions Architect (May 2019 – July 2020)
 - Graduate Technical Researcher (September 2018 – May 2019)

2nd Coding Bootcamp, Alliance for Digital Employability by PeopleCert | Athens, GR

Teaching Assistant

(June 2017 – July 2017)

- Focused on code reviews and on explaining key concepts of programming to students.
- Programming topics covered: Design Patterns, Security on Web Applications, JUnit, Code Maintainability.
- Voted as one of the top-three assistants by the students.

Software Improvement Group | Athens, GR & Amsterdam, NL

Research and Development Intern

(October 2016 – April 2017)

- Developed a new framework that was incorporated in the company's consultancy practice.
- Conducted literature review and model development through iterations.
- Interviewed customers, who described their Information Systems.
- Presented to C-level executives, academics, consultants and external customers.

Education

Imperial College London | MSc Computing Science

Scholarship from the General Michael Arnaoutis Foundation

(September 2017 – September 2018)

G.P.A.: Distinction

- C++, Java, Python, PHP, Object Oriented Design and Programming, Software Engineering
- Algorithms, Computer Architecture, Operating Systems, Computer Networks and Distributed Systems
- Logic Programming, Artificial Intelligence and Machine Learning
- Group project: Fighting Gun Crime with Computer Vision and Machine Learning (group leader)
- Thesis: PLeaP: A Personalised Learning Platform

Athens University of Economics and Business | BSc Management Science and Technology

(September 2013 – June 2017)

G.P.A.: Distinction | Class Rank: top 2.5% | Ranking on entry: 6th out of 180

Major in Information Systems and Technology | Minor in E-Commerce, Innovation and Entrepreneurship

- Java, C, Python, SQL, Web Development (HTML, CSS, JSP)
- Software Engineering (contributed to Open-Source projects)
- ERP (SAP), CRM (Salesforce), Organizational Information Systems, Analysis and Modeling of Information Systems, Business Process Design, Optimization Methods

University College London (UCL) | Affiliate Studies | Management Science and Innovation

Scholarship from the Greek State Scholarship Foundation

(January 2016 – June 2016)

G.P.A.: Distinction

- Entrepreneurship, Business in the Digital Age, Digital Marketing, HR Management

Geitonas School | High School

(September 2001 – June 2013)

G.P.A.: Distinction | Excellence award received at each year of studies.

- Mathematics, Physics, Economics, Development of Applications in Computing Environment

Awards/Achievements

- **02/2021 | Solutions Architect of the Year (2020) | Amazon Web Services UK.**
- **05/2017 | Scholarship for the MSc degree | The General Michael Arnaoutis Foundation.**
- **11/2016 | Award for academic excellence | Affiliate studies in UCL.**
- **05/2015 | Award for academic excellence - top 2.5% of the class | 10-hour seminars of SAP ERP.**
- **09/2013 | Award for excellence - top 3% of all candidates | National university entry examinations.**

Certifications/Events

- **2018-2022 | [12x AWS Certifications](#) | Including Cloud Practitioner, the core-5 (3x Associate-level and 2x Professional-level) and the following Specialties: Machine Learning, Analytics, Database, Alexa Skill Builder, Advanced Networking and Security.**
- **04/2017 | Quality Software Development Advanced Level | Software Improvement Group & Peoplecert.**
- **10/2016 | CruiseInn | A 4-day startup hackathon | Member of the winning team | Awarded with incubation and cash prizes.**
- **03/2016 | InnoJam++@CeBIT organized by SAP and VW, Hanover, DE | A 32-hour, hands-on experience on the latest technologies developed and utilised by SAP, with the main challenges focusing on the future of the automobile industry.**
- **12/2015 | Quality Software Developer Foundation Certificate in Maintainability | Examination in Java | Software Improvement Group & Peoplecert.**